

A scenic landscape featuring snow-capped mountains, a river, and a forest. The mountains are rugged and covered in patches of snow, with a river flowing through a lush green forest in the foreground. The sky is filled with dramatic, golden-hued clouds, suggesting a sunset or sunrise.

Fa & Line
Realty Group

JACKSON HOLE
REAL ESTATE
— ASSOCIATES —

CHRISTIE'S
INTERNATIONAL REAL ESTATE

WWW.JACKSONHOLEBROKERS.COM

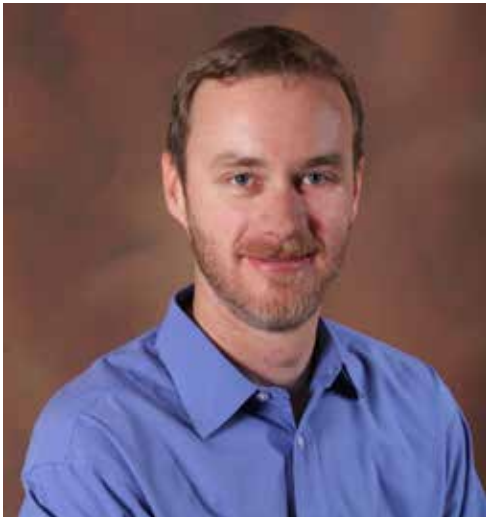
FALL LINE REALTY GROUP

The Fall Line Realty Group offers three full time real estate professionals available seven days a week, providing superior service, attention and communication. Our team has over 25 years of collective experience in Jackson Hole, WY and Teton Valley, ID real estate.



PAUL KELLY, Associate Broker, GRI
(307) 690-7057 • (307) 732-7540 • paulkelly@jhrea.com

An area resident for 19 years, Paul came to the Tetons after graduating from the University of Washington in 1996. Paul entered the real estate business in 2001 and now has 14 years experience in the local market. A Top Producer for 2 different local real estate companies from 2004-2007, recipient of the Jackson Hole Real Estate Associates Rock Star Award 2013-2014, Treasurer of the Teton Board of Realtors from 2005-2009, Past Board member of the Teton Valley Rotary, Teton Valley Rotary Rotarian of the year 2009 and founder of the Teton Valley Foodbank, Paul places emphasis on leadership and philanthropy, as well as success as a Broker. During his time in the real estate business, Paul has achieved success working in all facets of our local market, including residential, commercial development and vacant land sales. While experiencing success in assisting his clients with all aspects of buying and selling real estate, Paul most enjoys the process of building lasting relationships with his clients.



IAN SINCLAIR, Sales Associate, GRI
(307) 690-1383 • (307) 732-7494 • iansinclair@jhrea.com

With nearly eighteen years of proven Real Estate sales experience, Ian prides himself in providing his Buyers and Sellers the performance driven results they expect and deserve. He began his career working as a Sales Associate for Real Estate of Jackson Hole in 1997. In 1999 Ian left Jackson to pursue a job opportunity with a corporation based in Vancouver, BC where he was the accounts representative from 1999-2001. Upon returning to Jackson in 2001 he worked for Sotheby's International Realty in a partnership with Victoria Springer, a top producing Broker. In 2004 Ian rejoined Real Estate of Jackson Hole, based exclusively at their Snake River Lodge & Spa office location in Teton Village. In 2011 he became part of the Jackson Hole Real Estate Associates team. Originally from Malibu, CA, Ian earned a bachelor's degree in Environmental Studies from the University of California at Santa Barbara in 1996. He's a father, an outdoor enthusiast and enjoys many of the activities that bring people to Jackson Hole. Current market analysis, trends and sales history all play critical roles when making a decision to purchase a property. You can be assured that Ian will provide all the information and tools necessary to make that decision a reality.

FALL LINE REALTY GROUP

The Fall Line Realty Group offers three full time real estate professionals available seven days a week, providing superior service, attention and communication. Our team has over 25 years of collective experience in Jackson Hole, WY and Teton Valley, ID real estate.



BRICE NELSON, Sales Associate

(208) 313-5269 • (307) 732-7545 • bricenelson@jhrea.com

After graduating from the University of Kansas, Brice Nelson moved to the Tetons in 1993 in search of rugged hills with deep powder. Soon after, he purchased an iconic Victor restaurant, The Knotty Pine Supper Club, and has owned this flourishing locale ever since. An avid skier, music enthusiast, and lifetime member of Trout Unlimited, you can catch Brice in the tramline or floating the river. Brice lives in Victor with his wife, Whitney and his three sons, Dakota, Elijah and Cedar, where he tends his greenhouse gardens for seasonal farm-to-table fare. With first-hand knowledge of the real estate market in both residential and commercial transactions, Brice enjoys sharing his knowledge with those looking to experience life in the Tetons. If you are looking for your first home, relocating your family or taking on a large scale commercial project Brice's local knowledge and commitment to hard work will help you to realize your goals.





WHY FALL LINE REALTY GROUP

SERVICE & EXPERIENCE

- We offer a team approach which means that someone is always available and accessible during and after business hours, seven days a week.
- Jackson Hole Real Estate Associates offers access to the valley's oldest and most established appraisal company and the most comprehensive real estate database in the region.
- The Fall Line Realty Group offers three full time real estate professionals available seven days a week, providing superior service, attention and communication. Our team has over 25 years of collective experience in Jackson Hole, WY and Teton Valley, ID real estate.
- We are knowledgeable in all markets including residential, resort properties, investment properties, vacant land and commercial/real estate development opportunities in both Teton Valley, Idaho and Jackson Hole Wyoming.
- As members of the Teton County Multiple Listing Service, we are able to show you all available properties in our area that meet your criteria.
- Jackson Hole Real Estate Associates is the largest locally owned and operated firm in the region and is founded on our continued commitment to provide the finest services to our clients and customers.
- Christie's International Real Estate is the largest network for independent real estate brokers worldwide. Combined annual sales volume for Christie's affiliates is approaching \$100 billion in real estate sales.

MARKETING

- We design an individualized marketing plan for every property.
- Our comprehensive marketing program includes: websites, local and regional print media, photography, brochures flyers, and direct mail.
- We have an extensive online advertising presence.
- As exclusive affiliates of Christie's International Real Estate in Idaho and Wyoming, our clients benefit from the marketing strength of the Christie's luxury brand which is the largest worldwide marketing network of independent real estate brokers generating annual sales of \$100 billion.

Fa & Line
Realty Group

WE SELL EVERYWHERE

Fall Line Realty Group has a broad breadth of experience successfully completing transactions across all market segments. Through all price ranges in our market, from residential to commercial, Fall Line Realty Group has the track record to properly represent and market your property. With 35 years of combined experience in our market place, Fall Line Realty Group has comprehensive knowledge of our real estate market and the many facets of our community.



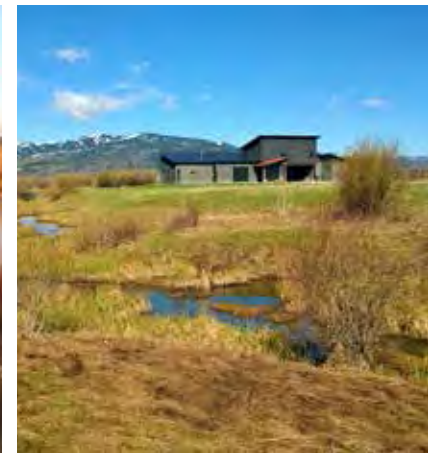
Solitude
Granite Ridge
Commerical
Teton Valley, ID
Star Valley, WY
Alta



Town, E Jackson, Rafter J
Cottonwood Park
North of Jackson
Teton Village
Spring Creek Ranch
Wilderness



Fall Creek Road
River Meadows
Wilson
Skyline Ranch
Gros Ventre North
Teton Pines



Aspens
John Dodge
Bar B Bar
Jackson Hole Golf and Tennis
Love Ridge/Snow King
Teton Springs





FALL LINE REALTY GROUP **SIGNIFICANT SALE**

45,000 sq. ft. commercial lot 3 blocks from Jackson town square.
Future home of 93,000 sq. ft. Marriott hotel opening in 2016.

TESTIMONIALS

Moving our young family from MI to Teton Valley, ID was an exciting but scary time for us! With limited people to turn to here, Brice and Paul stepped up and became our eyes and ears on the ground. The attention to detail in making sure it was a smooth process was impressive and appreciated. Not only did it remove some of the stresses associated with such a move, it actually gave us a sense that we were in good hands that and our interests were protected. Thank you Fall Line Realty & JHREA for making truly help making our dreams come true. We love our new home and more importantly, the community in which we now call home.

- Drew Orlando, Victor, ID

Paul proved to be very knowledgeable and extremely responsiveness when we were looking at purchasing a second home in Teton Village. He took the stress out of buying from 1500 miles away. We would highly recommend him.

- Keith B. and Anna D.

Fall Line represented me as my agent during the recent short sale of my property. A huge amount of work is required to complete the steps in the process and provide needed documentation. Paul took care of every detail. I can recommend them without reservation.

- Jerry Edgington, Bountiful, UT

We are very fortunate to have chosen Paul as our realtor. As first time homebuyers, he was a tremendous help in advising us through the process. We always felt as if we were his top priority. Our new home is a perfect fit for us, and we have Fall Line to thank for it.

- Lindsay & Dan Sanders

We wanted to express our sincere thanks to you and your staff for selling our house in Alta. Your professionalism and knowledge of the local market was instrumental in completing the transaction in a timely manner. We will recommend you to all of our friends.

- Bruce and Kathy Ecklund
Cody, WY

Ian, through your assistance and thorough knowledge of the Teton Village market we were able to make a smart choice in buying one of the Granite Ridge Lodges. Dollar for dollar you showed us how this property stacked up against others in the marketplace. Given all the things we were looking for you were absolutely correct. You handled the negotiating process professionally and amicably even when the going got a little difficult. You've continued to stay in touch and follow up even several years after our purchase, a touch we really appreciate.

- Bill O'Gara, San Diego, CA

WHY LIST WITH US

We do more to get your property sold for the highest price and in a professional and timely manner. We are a company driven to provide excellent service to our clients and customers and we welcome the opportunity to add you to our long list of successful relationships.

We will provide you with the most accurate, in-depth data in the Jackson Hole market, helping us value your listing accurately.

With that value in mind, we will then price it according to your needs. "We know the market better than anyone" because of our extensive database comprising nearly all of the real estate transactions over a span of more than 40 years.

We will conduct open houses to expose your property to the local Realtors, one of the most valuable means through which to show off your property and find a buyer.

Your listing will be part of the most extensive online marketing program, which submits your property to over 60 websites. Through Lithub, our syndicated listings receive over 900K search views and 115K detail views a month.

We will feature your property on our company website jhrea.com which receives over 12,000 visits a month, 400 per day.

With aggressive web presence and ongoing search engine optimization, we make sure buyers can quickly find your property on the internet.

We will market your property through the Teton County Multiple Listing Service (MLS), exposing your listing to over 500 agents in the region who can help us find a buyer.

We will advertise and showcase your property on Realtor.com, the largest and most complete home search on the web. Our listings on Realtor.com receive over 600,000 displays and views a month.

We will advertise your property in the Jackson Hole News and Guide, Jackson Hole Daily and Teton Valley News by far the most widely distributed print media in Teton County.

Your property will be featured on our interactive storefront display, which receives 20,000 impressions annually with a 24/7 lead capture system.

We will produce an in-house, color brochure for your property and make it available in our brokerage, on the web, and in high-traffic-area brochure boxes throughout Jackson Hole.

UNPARALLELED ONLINE PRESENCE

Over 90% of homebuyers begin their search online. Jackson Hole Real Estate Associates offers the most comprehensive online marketing presence for our listings of any real estate company in the region. We have designed our digital strategy to give buyers the detailed property information they want and to ensure they are able to gain the information on your property in the most convenient way.



EXCLUSIVE PRINT PUBLICATIONS

Jackson Hole Real Estate Associates has a wide variety of publications tailored to our specific market. Combined, these publications reach hundreds of thousands of readers across the nation and around the globe. Our Catalog of Fine Properties has a wide distribution, unmatched by any other real estate firm in the Jackson Hole region.



CATALOG OF FINE PROPERTIES



QUARTERLY MARKET REPORT



PRINT ADVERTISING

The official magazine of Jackson Hole Real Estate Associates. Published twice annually, this catalog features a current selection our exceptional properties as well as information pertaining to some of the wonderful resources and organizations available to our visitors and residents. Annual circulation is over 75,000 in both print and digital.

LISTHUB.COM EXPOSURE

Listhub is the industry's most extensive online marketing program. Here are all the websites where your property will be submitted, and many of these have extended networks as well, resulting in exposure to almost 900 different sites.



FALL LINE REALTY GROUP PRINT MARKETING

Fall Line
Realty Group

JACKSON HOLE
REAL ESTATE
ASSOCIATES

EXCLUSIVE AFFILIATE OF
CHRISTIE'S
INTERNATIONAL REAL ESTATE

QUIT TRAVERSING, TAKE THE FALL LINE

\$699,000

16-ACRE DEVELOPMENT PARCEL ON SKI HILL ROAD
The last undeveloped parcel on the north side of Ski Hill Road. 15.91 acres, zoning of ADR 1 allows 1 residential unit per acre with no min or max lot size. Currently have plans and engineering for 16 lots that stopped in concept phase of approvals when market crashed. Fantastic views of Grand Targhee Mountain Resort and Teton Canyon. Minutes from the base at Grand Targhee and Town of Driggs, across the road from Redtail Subdivision. Contact Paul Kelly 307-690-7057.

\$262,000

ONE OF KIND ON FOX CREEK ROAD
Delightful retreat with 1512 sqft converted garage/studio. Zen garden, Mature trees, art installations, elevated deck, wood floors, classic wood stoves and walk out basement master bedroom that opens to grotto and hot tub. Property also includes a 400 sqft raised vegetable garden and permanent regulation horseshoe pit. This all creates a living space that is unparalleled in unique flair at any price. Contact Brice Nelson 208-313-5269.

Paul Kelly
Associate Broker, GRI
307-690-7057
paulkelly@jhrea.com

Ian Sinclair
Sales Associate, GRI
307-690-1383
iansinclair@jhrea.com

Brice Nelson
Sales Associate
208-313-5269
bricenelson@jhrea.com

www.jacksonholebrokers.com Like us on FB at Fall Line Realty Group

Fall Line
Realty Group

JACKSON HOLE
REAL ESTATE
ASSOCIATES

EXCLUSIVE AFFILIATE OF
CHRISTIE'S
INTERNATIONAL REAL ESTATE

QUIT TRAVERSING, TAKE THE FALL LINE

\$445,000

LARGE FAMILY HOME AT MOUNTAIN SHADOWS IN VICTOR
High end finishes throughout this 7 Bed, 4 bath home with two offices and a large additional family room. Granite counters throughout, maple cabinets, alder doors and trim, heated custom concrete and wood flooring. Walking distance to the Town of Victor and National Forest. A great yard with deck and fire pit, bordering large agricultural parcel, makes for excellent outdoor living. Wonderful family neighborhood off the beaten path is great for peace and quiet, and the kids. Contact Paul Kelly 307-690-7057.

\$309,000

EXCLUSIVE TARGHEE RANCH HOME OFF SKI HILL ROAD
Remodeled home just off of Ski Hill Road. Great opportunity and versatility in a four bedroom 4 1/2 bath home including bonus one bedroom suite with kitchen and bathroom above oversized two car garage. Exterior of home is in excellent condition with maintenance free metal roof. Huge Teton Mountain Ranch quick access to Grand Targhee and the town of Driggs Idaho. Targhee Ranch Subdivision is one of the most sought after areas in Teton Valley. Contact Brice Nelson 208-313-5269.

Paul Kelly
Associate Broker, GRI
307-690-7057
paulkelly@jhrea.com

Ian Sinclair
Sales Associate, GRI
307-690-1383
iansinclair@jhrea.com

Brice Nelson
Sales Associate
208-313-5269
bricenelson@jhrea.com

www.jacksonholebrokers.com Like us on FB at Fall Line Realty Group

Fall Line
Realty Group

JACKSON HOLE
REAL ESTATE
ASSOCIATES

EXCLUSIVE AFFILIATE OF
CHRISTIE'S
INTERNATIONAL REAL ESTATE

QUIT TRAVERSING, TAKE THE FALL LINE

PRICE REDUCED \$2,669M

LOWEST PRICED LOT IN SHOOTING STAR AT TETON VILLAGE
PRICED REDUCED \$130,000
Fantastic views in all directions, including the world famous Jackson Hole Mountain Resort to the west and Sleeping Indian to the east. From this 1.43 acre building site in Shooting Star. The property also features a spring fed pond along its western border. Enjoy the many amenities of the Shooting Star Golf Club and a world class golfing experience on the Tom Fazio designed golf course. Contact Paul Kelly \$2,669,000.

NEW LISTING

LARGE FAMILY HOME AT MOUNTAIN SHADOWS IN THE CITY OF VICTOR.
High end finishes throughout this 7 Bed, 4 bath home with two offices and a large additional family room. Granite counters throughout, maple cabinets, alder doors and trim, heated custom concrete and wood flooring. Walking distance to the Town of Victor and National Forest. A great yard with deck and fire pit, bordering large agricultural parcel, makes for excellent outdoor living. Wonderful family neighborhood off the beaten path is great for peace and quiet, and the kids. Contact Paul Kelly \$445,000.

Paul Kelly
Associate Broker, GRI
307-690-7057
paulkelly@jhrea.com

Ian Sinclair
Sales Associate, GRI
307-690-1383
iansinclair@jhrea.com

Brice Nelson
Sales Associate
208-313-5269
bricenelson@jhrea.com

www.jacksonholebrokers.com Like us on FB at Fall Line Realty Group

Fall Line
Realty Group

JACKSON HOLE
REAL ESTATE
ASSOCIATES

EXCLUSIVE AFFILIATE OF
CHRISTIE'S
INTERNATIONAL REAL ESTATE

QUIT TRAVERSING, TAKE THE FALL LINE

FALL LINE REALTY GROUP
has over \$10 million sold in the first half of 2014 and another \$7 million under contract. Call us today to find out how our success in the market can help you reach all of your real estate goals.

Brice Nelson
Sales Associate
208-313-5269
bricenelson@jhrea.com

Paul Kelly
Associate Broker, GRI
307-690-7057
paulkelly@jhrea.com

Ian Sinclair
Sales Associate, GRI
307-690-1383
iansinclair@jhrea.com

Under Contract

CONTEMPORARY MASTERPIECE IN VICTOR
High end contemporary home in an unparalleled setting in Victor. Home owners will cherish the outdoor living and fencing including a unique black and riding corral. The house features a Chef's kitchen with unique birch wood cabinetry. Mountain views abound from every aspect of the home and surrounding land. Special attention has been made to bring the outdoors into the home with floor to ceiling windows in the living area and oversized windows throughout the rest of the home. Brice Nelson 208-313-5269 \$775,000.

www.jacksonholebrokers.com

FALL LINE REALTY GROUP PRINT MARKETING

FaLine
Realty Group
LOCATED IN THE VILLAGE CENTER. TETON VILLAGE, WY

NEW LISTING



Enjoy wide open views in every direction from this well designed home in H-H-R Ranches. Ideally located walking distance from Wilson and set on nearly four acres with a pond to the west, dedicated open space to the south and Teton views to the north. An open floor plan with plentiful windows on the main level provides the perfect setting for entertaining. With five bedrooms and an oversized two car garage there is ample room for your guests and toys.
List Price \$2,700,000

PAUL KELLY ASSOCIATE BROKER, GRI • (307)690-7057 • PAULKELLY@JHREA.COM
IAN SINCLAIR SALES ASSOCIATE, GRI • (307)690-1383 • IANSINCLAIR@JHREA.COM

WWW.JACKSONHOLEBROKERS.COM • LIKE US ON FACEBOOK

JACKSON HOLE
REAL ESTATE
ASSOCIATES

FaLine
Realty Group
LOCATED IN THE VILLAGE CENTER. TETON VILLAGE, WY

NEW LISTING



SHOOTING STAR BUILDING SITE
Fantastic views in all directions, including the world famous Jackson Hole Mountain Resort to the west and Sleeping Indian to the east, from this 1.43 acre building site in Shooting Star. The property also features a spring fed pond along it's western border. Enjoy the many amenities of the Shooting Star Golf Club and a world class golfing experience on the Tom Fazio designed golf course.
\$2,795,000

PAUL KELLY ASSOCIATE BROKER, GRI • (307)690-7057 • PAULKELLY@JHREA.COM
IAN SINCLAIR SALES ASSOCIATE, GRI • (307)690-1383 • IANSINCLAIR@JHREA.COM

WWW.JACKSONHOLEBROKERS.COM • LIKE US ON FACEBOOK

JACKSON HOLE
REAL ESTATE
ASSOCIATES

EXCLUSIVE AFFILIATE OF
CHRISTIE'S
INTERNATIONAL REAL ESTATE

FaLine
Realty Group
LOCATED IN THE VILLAGE CENTER. TETON VILLAGE, WY



SWEEPING TETON VIEWS
Fantastic Teton views from this well appointed 2 bedroom Spirit Dance unit at Spring Creek Ranch. The unit has been remodeled and updated throughout, and comes fully furnished. Spring Creek Ranch offers a host of amenities to be used by both the owner or vacation rental clientele. This property shows a strong rental history. \$885,000

PAUL KELLY ASSOCIATE BROKER, GRI • (307)690-7057 • PAULKELLY@JHREA.COM
IAN SINCLAIR SALES ASSOCIATE, GRI • (307)690-1383 • IANSINCLAIR@JHREA.COM

WWW.JACKSONHOLEBROKERS.COM • LIKE US ON FACEBOOK

JACKSON HOLE
REAL ESTATE
ASSOCIATES

EXCLUSIVE AFFILIATE OF
CHRISTIE'S
INTERNATIONAL REAL ESTATE

FaLine
Realty Group
LOCATED IN THE VILLAGE CENTER. TETON VILLAGE, WY

**RECENT ACTIVITY
BY FALL LINE REALTY GROUP**

SOLD
East Jackson Townhome \$247,000

SOLD
Granite Ridge Lodge

SOLD
Victor Townhome \$150,000

SOLD
Cottonwood Park Home \$370,000

NEW LISTING
HHR Home \$2,700,000

SOLD
Victor Home \$250,000

SOLD
Salt River Heights Home, \$325,000

UNDER CONTRACT
Undisclosed Commercial Property,
Town of Jackson, asking \$9,000,000

UNDER CONTRACT
Teton Village Townhome, asking \$2,350,000

**VISIT US AND SEARCH THE TETON MLS
AT WWW.JACKSONHOLEBROKERS.COM**
LIKE US ON FACEBOOK

PAUL KELLY ASSOCIATE BROKER, GRI
PAULKELLY@JHREA.COM
(307)690-7057
IAN SINCLAIR SALES ASSOCIATE, GRI
IANSINCLAIR@JHREA.COM
(307)690-1383

JACKSON HOLE
REAL ESTATE
ASSOCIATES

EXCLUSIVE AFFILIATE OF
CHRISTIE'S
INTERNATIONAL REAL ESTATE



FALL LINE REALTY GROUP
2013-2014 ROCK STAR AWARD



JACKSON HOLE REAL ESTATE ASSOCIATES
NAMED CHRISTIE'S
INTERNATIONAL REAL
ESTATE GLOBAL
AFFILIATE OF THE YEAR
2011 AND 2014.

THE ONLY CHRISTIE'S AFFILIATE IN THE
HISTORY TO WIN THE AWARD TWICE.

CHRISTIE'S

INTERNATIONAL REAL ESTATE

LEADING THE WORLD OF LUXURY

With a long history as the global authority on the representation of the world's finest estates and condominiums, the expertise of the esteemed brokerages representing Christie's International Real Estate is unmatched across the worldwide luxury residential landscape. Through its global Affiliate Network, Christie's is involved in over \$100 billion of annual high-end residential sales.

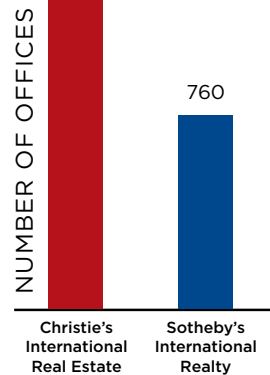
US \$95 Billion



1,350

1,350

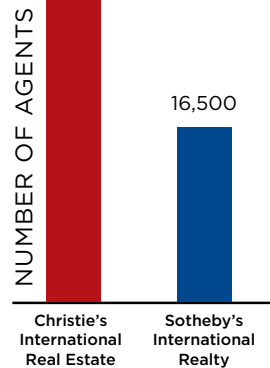
NUMBER OF OFFICES



760

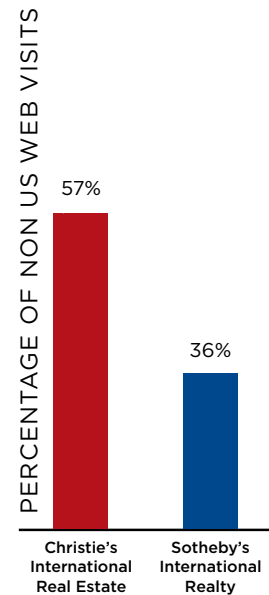
32,000

NUMBER OF AGENTS



16,500

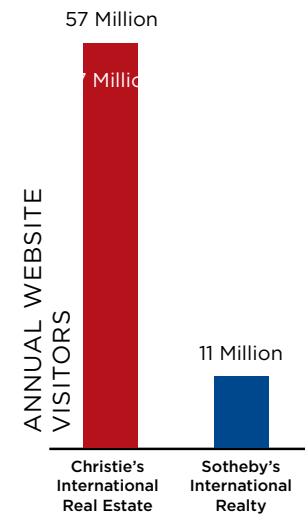
PERCENTAGE OF NON US WEB VISITS



57%

36%

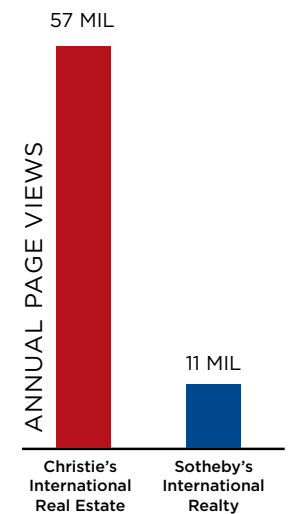
ANNUAL WEBSITE VISITORS



57 Million

11 Million

ANNUAL PAGE VIEWS



57 MIL

11 MIL

CHRISTIE'S

INTERNATIONAL REAL ESTATE

WORLDWIDE MARKETING

Christie's International Real Estate combines traditional marketing channels with cutting-edge strategies. Our marketing programs mix new media with proven techniques, constantly evolving to meet the demands of the future.

CHRISTIE'S AUCTION HOUSE EVENTS & BENEFITS

Christie's 450 annual sales present prime opportunities to effectively market our properties through banner displays, auction catalogue advertisements, auction house windows, and lobby displays. A monthly real estate e-newsletter is distributed to a broad auction house client base. Christie's promotes real estate at various high profile events such as Art Miami, and Asian Art Week in New York.

CHRISTIE'S ADVERTISING

Properties advertised under the Christie's name benefit from invaluable exposure and association with a well-known and admired brand. Strategically targeted to reach the world's most qualified potential buyers, Christie's International Real Estate advertising initiatives receive prominent placement in leading periodicals such as The New York Times, The Wall Street Journal, The Wall Street Journal Asia, Architectural Digest Russia, Financial Times, Country Life, Architectural Digest, and Robb Report.

CHRISTIE'S INTERNATIONAL REAL ESTATE MAGAZINE

Produced quarterly, our industry-leading publication has an annual readership of approximately one million. With more than 200 pages full of lifestyle articles and beautiful homes, the magazine is a superior showcase for the world's most exclusive real estate.

CHRISTIE'S PUBLIC RELATIONS

Our press strategies are expertly crafted with our public relations team—which spans the Americas, Europe, Asia, and the Middle East—to maximize attention in acclaimed media outlets across the world. Properties in the Christie's International Real Estate portfolio are routinely chosen by influential publications as the subject of editorial features, lifestyle pieces, travelogs, business reports, and other articles.

OTHER CHRISTIE'S SERVICES

Christie's overarching corporate objective is to provide clients with unparalleled customer service and counsel. In addition to specialty areas of art, jewelry, wine, and collectables, Christie's offers a comprehensive suite of client services including estates and appraisals, insurance valuations, private sales, fine art storage via Christie's Fine Art Storage Services, and educational programs through Christie's Education. All residential clients are eligible to receive the full suite of Christie's services.

ONLINE LUXURY
MEDIA OUTLETS
THAT CHRISTIE'S
INTERNATIONAL
REAL ESTATE
SYNDICATES TO:

WSJ.com
Europe.wsj.com
Asia.wsj.com
India.wsj.com
Lat.wsj.com
Cn.wsj.com (China)
Mansion Global English
Mansion Global Chinese
Mansion Global Spanish
CountryLife.co.uk
Propgoluxury.com
(US and Asia)
NYTimes.com
Financial Times

CHRISTIE'S

INTERNATIONAL REAL ESTATE

DIGITAL MARKETING

The www.christiesrealestate.com website attracts more than two million visitors worldwide every year. With more than 60% of visitors to the site from outside the U.S., our site is the preferred portal for buyers and sellers across the globe, and consistently ranks among the top luxury real estate results on major search engines. Access to an affluent audience is further enhanced by prominent real estate promotions on www.christies.com, which shows a selection of our properties and brings auction house clients to view our listings through a single click.

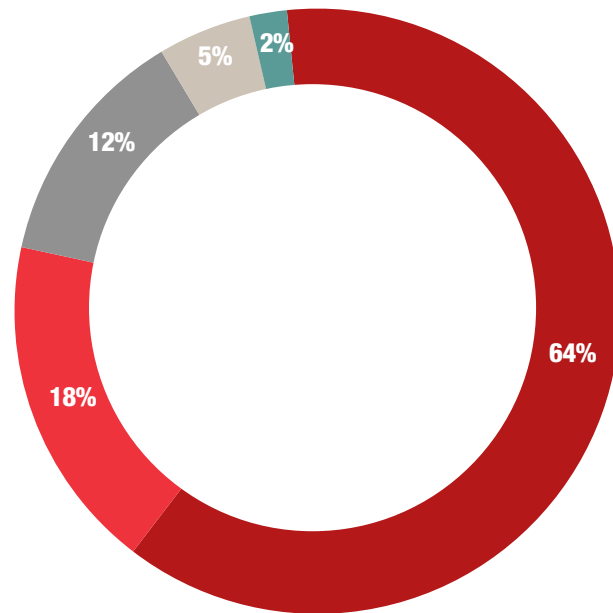
Displaying the world's finest properties in excess of US\$1 million, our website has active listings in 19 languages and more than 40 countries and currently showcases several hundred properties valued at more than US\$10 million. Christie's International Real Estate is actively involved in social media. Discover exclusive property photo tours, auction house spotlights, events, videos, and news from the international Affiliate network on social media platforms such as Facebook, Twitter, Google+, Vimeo, YouTube, Instagram, Pinterest, and more. Robust search engine optimization, search engine marketing, and inbound marketing campaigns attract thousands of qualified visitors to the website each month. Properties on the site also benefit from additional exposure on the websites of select online luxury media outlets, including The Wall Street Journal, The New York Times, Country Life, and PropGOLuxury.

EXTRAORDINARY LUXURY PROPERTIES, UNMATCHED INTERNATIONAL SCOPE

14,500 PROPERTIES VALUED AT US\$55 BILLION ON CHRISTIESREALESTATE.COM*

EXCLUSIVELY FOR HIGH-VALUE HOMES

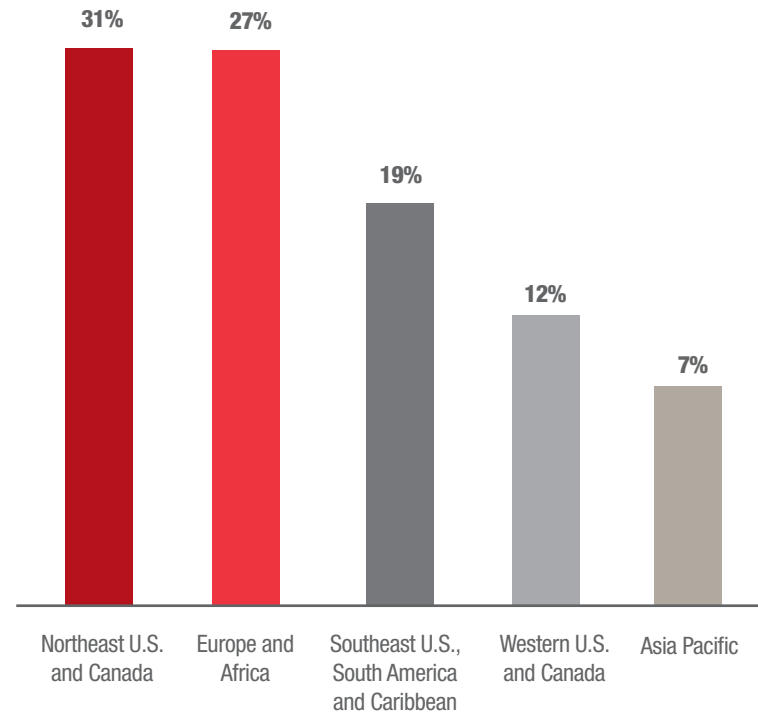
Properties by price (number of properties)



■ \$1M - \$3M USD ■ \$10M - \$20M USD
■ \$3M - \$5M USD ■ >\$20M USD
■ \$5M - \$10M USD

EXCLUSIVELY FOR HIGH-VALUE HOMES

Number of properties by region



* As of January 10, 2015

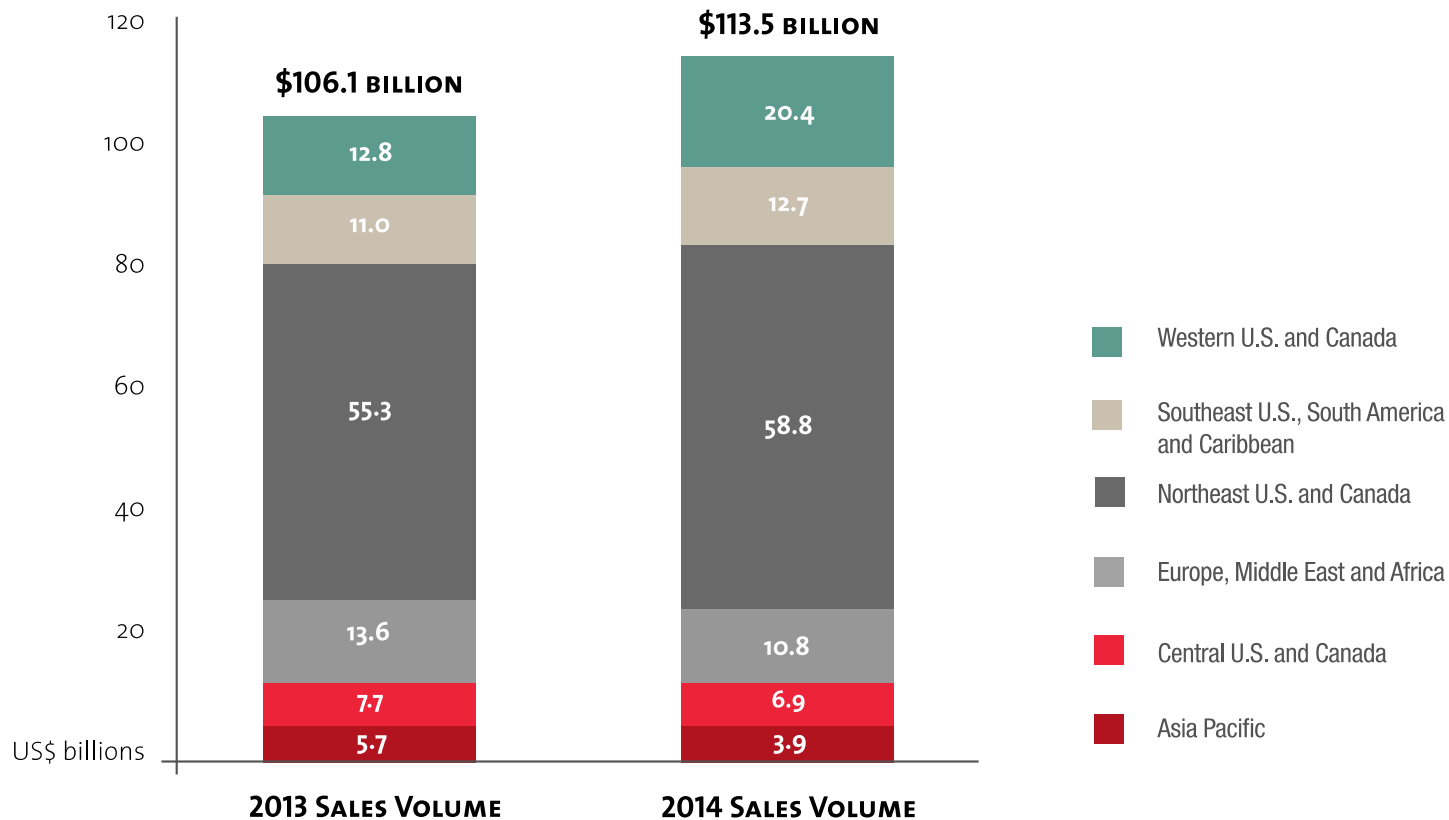
CHRISTIE'S
INTERNATIONAL REAL ESTATE

www.christiesrealestate.com

Network Statistics: Annual Sales Volume

GLOBAL AFFILIATE ANNUAL SALES VOLUME BY REGION

2013 VS. 2014



2015 AGENTS CONFERENCE

CHRISTIE'S
INTERNATIONAL REAL ESTATE

JACKSON HOLE REAL ESTATE — ASSOCIATES —

Our Philosophy

To stay on top of market trends, continually strive to offer cutting edge advertising locally and on the web, and to keep our clients' best interests paramount.

Core Principals

- Jackson Hole Real Estate Associates is the largest and most dynamic real estate organization in the region. Since the company's inception, our listing base and transactions have grown to exceed our closest competitor.
- Jackson Hole Real Estate Associates offers the most established appraisal company in the region. Jackson Hole Real Estate Associates has over forty years of transaction history in Jackson Hole and the surrounding areas. We track every single transaction in Jackson Hole and know where the market is at all times.
- Jackson Hole Real Estate Associates is a proud participant in IDX. Our listings are exposed to more prospective buyers than any other company in the region. Additionally, visitors to our website are privy to ALL active inventory on the market, whether it's a JHRE Associates listing or not.
- Jackson Hole Real Estate Associates owners and affiliated brokers have contributed well-over \$1 million dollars and 10,000 hours to Jackson Hole non-profits to date.



CHRISTIE'S
INTERNATIONAL REAL ESTATE



THE HIGHEST STANDARDS

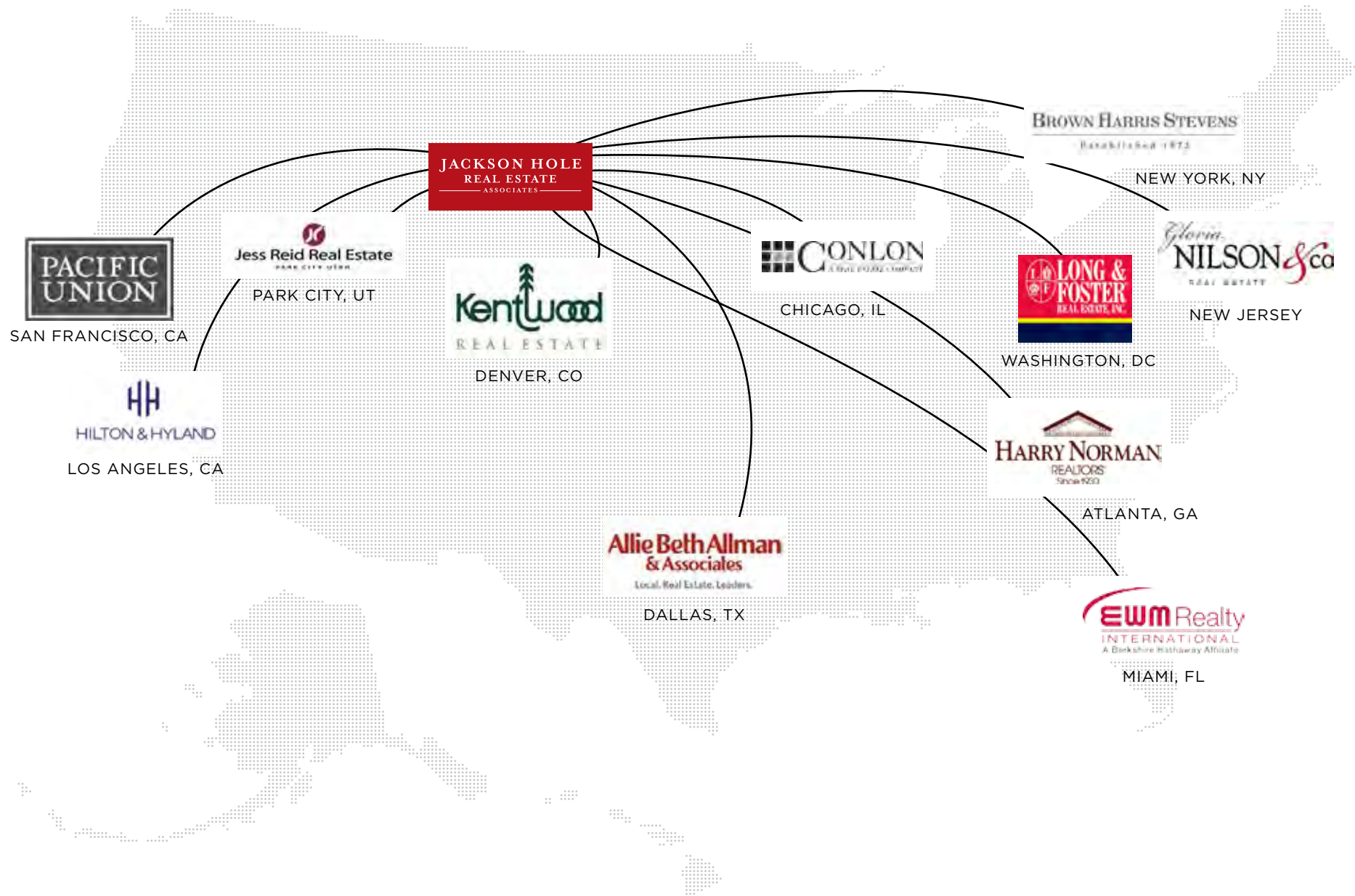
Christie's International Real Estate's highly qualified global network of independent real estate brokerages are the leading authorities within their geographic regions, and have close connections to the world's most affluent individuals.

ART. BEAUTY. PROVENANCE.

Building on centuries of experience in art, Christie's International Real Estate works with affiliated brokerages selected for their expertise in luxury real estate sales and their extraordinary level of service. Together, we bring the world's most desired residences to the world's most discerning property buyers.

CHRISTIE'S
INTERNATIONAL REAL ESTATE

PARTNERING WITH MARKET LEADERS



Christie's Ownership

The Christie's family:

Brioni


YVES SAINT LAURENT


BOUCHERON
PARIS

ALEXANDER
MCQUEEN

CHRISTIE'S

GP
GIRARD-PERREGAUX

GUCCI


BOTTEGA VENETA

STELLA MCCARTNEY



Luxury defined

AN INSIGHT INTO THE LUXURY
RESIDENTIAL PROPERTY MARKET

2015

GLOBAL LUXURY REAL ESTATE AT A GLANCE

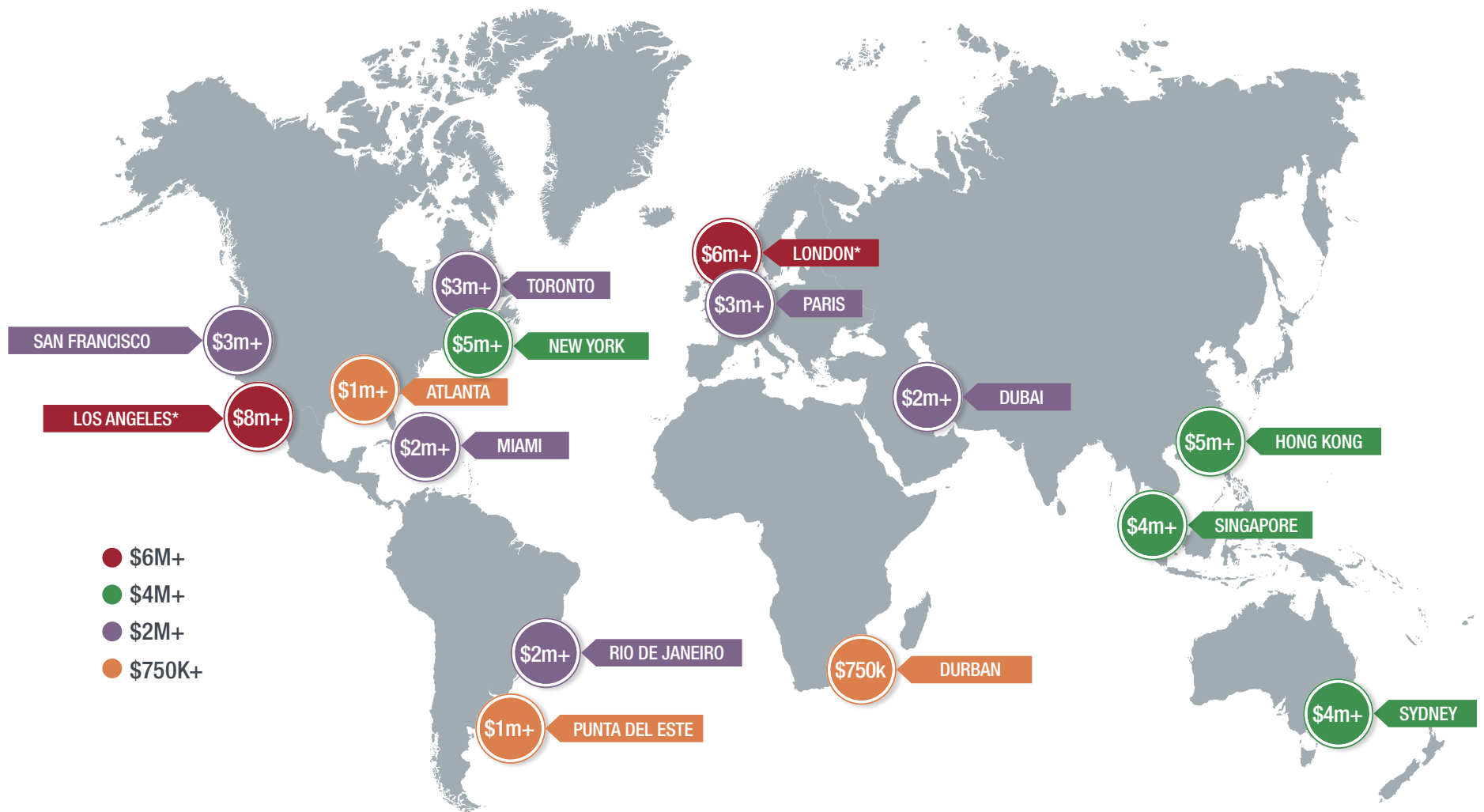
*Highlights from Luxury Defined 2015, Christie's International
Real Estate's white paper on the prime property market*

Christie's International Real Estate is the world's leading luxury residential network. Together with collective knowledge of its 138 affiliated brokerages in 46 countries, Christie's International Real Estate is uniquely qualified to understand trends shaping the prestige property market. Highlights from our 2015 white paper, *Luxury Defined*, are featured below. Download the full report at christiesrealestate.com/luxury-defined.

- More homes than ever before were sold and listed at US\$100 million or higher in 2014.
- In the markets surveyed, on average luxury home sales jumped by 16% in 2014.
- 2014 welcomed a return to normality in most major cities with growth showing signs of stability.
- Second home markets led the growth of high-value sales in 2014, with 'Jet set destinations' recording on average a 28 percent year on year increase.
- The average starting price for a 'luxury home' worldwide is US\$2 million.

What's the starting price for a luxury home around the world?

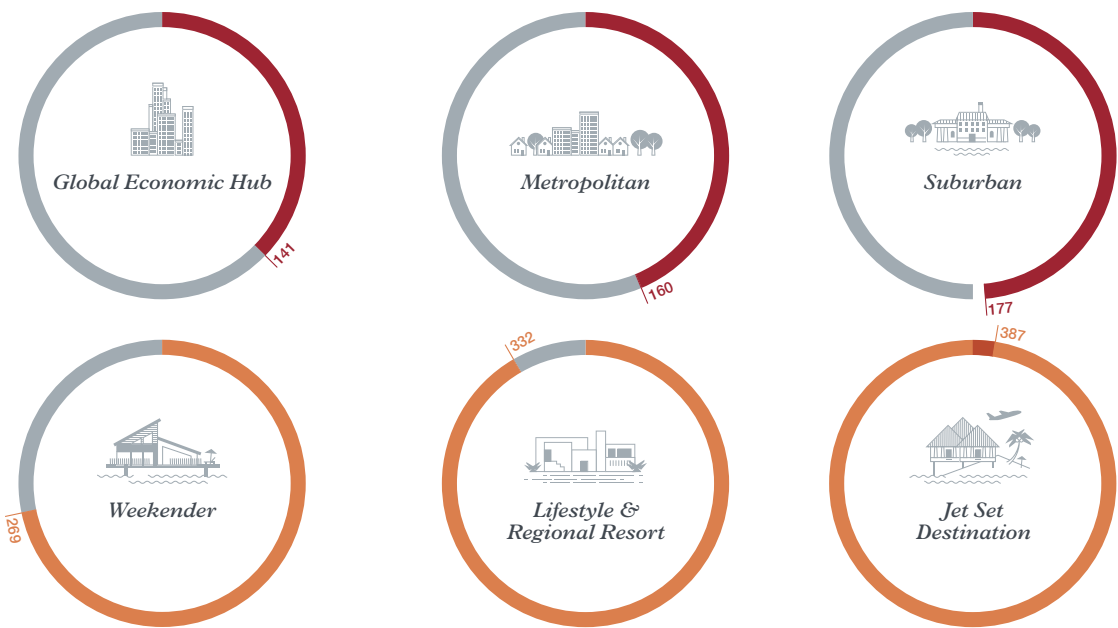
US\$, average by luxury housing market location



* Los Angeles data references Beverly Hills and surrounds. London data references Prime Central London. New York data references Manhattan.

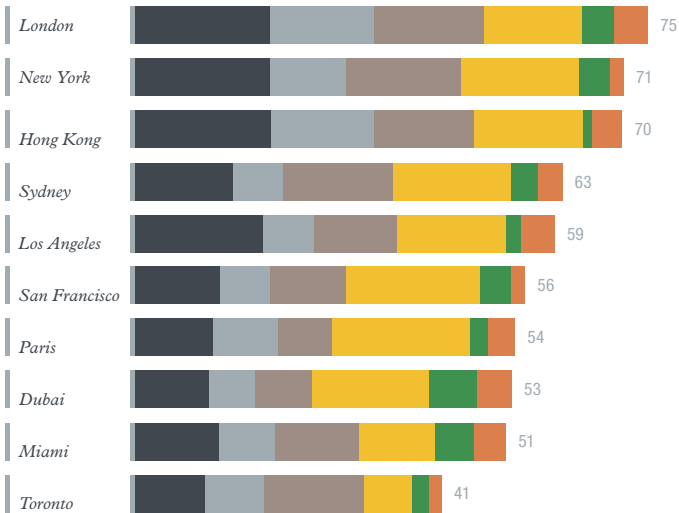
GLOBAL LUXURY REAL ESTATE AT A GLANCE

Luxury property moves fastest in the city
Average number of days on market for \$1m+ homes, December 2014

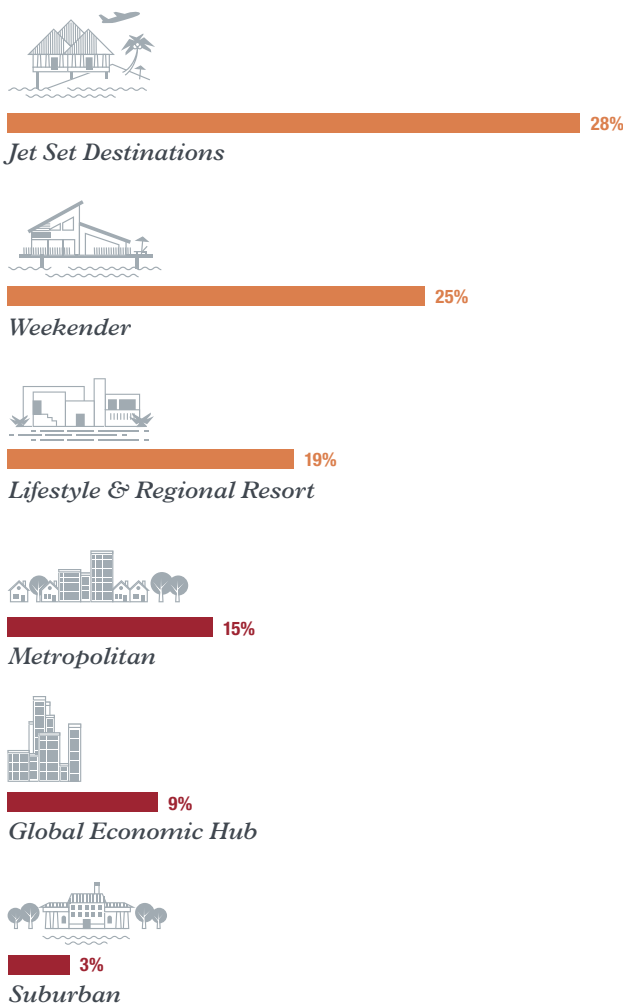


Luxury Index

Score (out of 100)



Luxury resort markets heat up, while the city simmers
Growth in the number of luxury home sales (individual units) by market type, 2013 - 2014

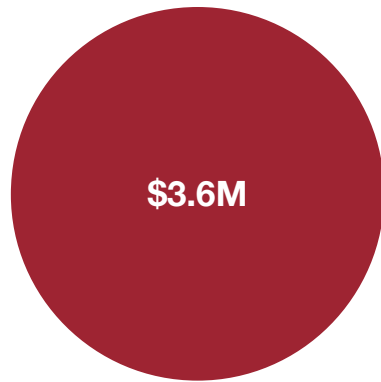


Primary Markets Resort Markets

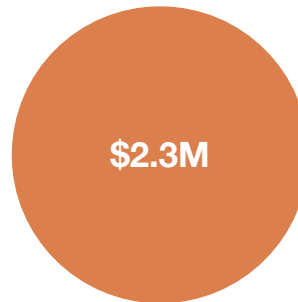
What's the starting price for a luxury home around the world?
US\$, Average by luxury housing market type



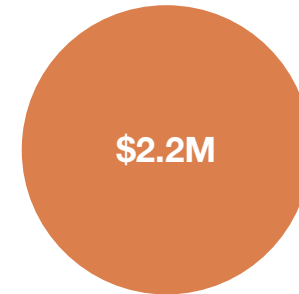
*Global
Economic Hub*



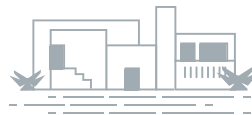
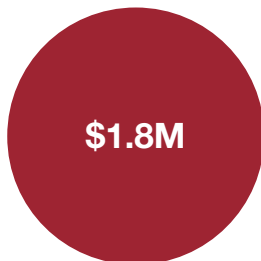
Jet Set Destination



Weekender



Suburbs



*Lifestyle &
Regional Resort*



Metropolitan



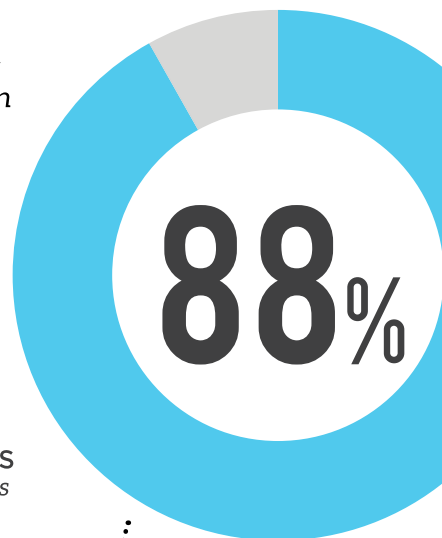


LEVERAGE
GLOBAL PARTNERS

ACCESS WHEN IT MATTERS

In your search for the right property, it is invaluable to have the strongest and most agile international network at your disposal. As a partner in Leverage, your agent has access to partners with expertise in markets around the globe. Not only is Leverage the fastest growing network of independent luxury real estate firms in the world, it is the most innovative. The "Just Ask" Referral Program provides your agent with personal introductions to the Executive contacts at top firms all over the world. With this access, you have the power and the support of the network to find the property that is right for you, regardless of market.

Welcome to Leverage, the fastest-growing network of independent real estate firms in the world, where brokers & their clients connect with success.



CONNECTIONS
At your fingertips

% OF HOME BUYERS WHO PURCHASED THEIR HOME THROUGH A REAL ESTATE BROKER

According to the National Association of Realtors' 2013 Profile of Home Buyers and Sellers.

LEVERAGE BY THE NUMBERS

4,024
AGENTS



229
OFFICES

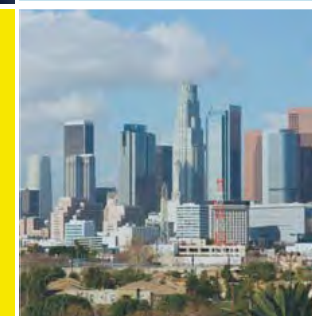


131
MARKETS
AND COUNTING

30
STATES



17
COUNTRIES



*According to internal Leverage partner data as of July 2014.
For the latest stats, visit leverage.com/about*



307 733 6060 TEL
307 733 3483 FAX
www.jhrea.com
www.starvalleyrealestate.com
jhreatetonvalley.com

PO Box 4897
Jackson, WY 83001

80 West Broadway
Jackson, WY 83001

455 (B) West Broadway
Jackson, WY 83001

270 W. Pearl
Jackson, WY 83001

3275 W. Village Drive
Teton Village, WY 83025

PO Box 3225
181 Alpine Drive
Alpine, WY 83128
307 654 7575 TEL

PO Box 846
235 S Main St
Thayne, WY 83127
307 883 7575 TEL

65 S Main St
Driggs, ID 83422
208 354 7325 TEL